

VII S E V E N



Utility Management Consultants, Ltd.

We are the only Utility Consulting firm that is a member of the Better Business Bureau!

Our process is simple, swift and effective, requiring VERY LITTLE of our client's time... This is our finest attribute. There are over 100 Electricity Suppliers and 75 Natural Gas Suppliers.

Which Supplier do you choose?

Regardless of which Utility Company you choose, **our fee is paid by the Supplier.**

Seven – Utility Management Consultants, Ltd. is a professional consulting firm founded at the inception of Energy Deregulation in Texas by a group of **Energy Specialists** and experienced professionals. Our mission is simple...**to assist companies in reducing their Utility Expenses by using our knowledge of the current marketplace to properly analyze and negotiate your Energy contract and rates.**

Many large to midsize companies with national presence have received the benefit of our expertise in cost reduction. When you **outsource your Utility Negotiations to us**, we ensure that **your pricing is at or below current market conditions!**

We will:

- Properly review this expense by analyzing your past 14-month usage patterns. Your staff may not have the time or expertise to analyze themselves. We will correct billing errors and process refunds.
- We will then professionally negotiate proposals from the most qualified Utility Suppliers and present to you, along with our written recommendation in Executive Summary format. With our recommendation, you decide which Energy or Utility Supplier to use.
- We will manage your expense throughout the contract term, renegotiating with the Supplier if applicable, and handle all future Utility Negotiations.
- **YOU NEVER HAVE TO SPEAK TO AN ELECTRICITY SALESMAN AGAIN!**

You keep your eye on your business...we'll keep our eye on your Utilities!

To set an appointment with a highly qualified **Energy Consultant**, please call 281-213-9910.

If you want to start saving right away, fill out the attached form and fax to us at 281-213-9801. We will get your proposals ready and call you to set up an appointment!

Client references available upon request.

Sincerely,

Jason A Mass, C.P.M. CEP
Founder and Managing Director



12300 Dundee Court ♦ Suite 215 ♦ Cypress, TX 77429

local (281) 213-9910 ♦ toll free (866) 85-SEVEN ♦ fax (281) 213-9801

info@sevenutility.com ♦ www.sevenutility.com

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Utility Management Consultants, Ltd.

Jason A. Mass, C.P.M., CEP
Founder and Managing Director, Houston



Mr. Mass graduated Cum Laude from Hillsdale College with a dual degree in Economics and Business Administration/Finance. He has achieved the distinguished status of ***Certified Energy Procurement Professional*** by the Association of Energy Engineers and ***Certified Purchasing Manager*** by the National Association of Purchasing Management. He is currently pursuing the rigorous designation of ***Certified Energy Manager***. In 1997, Mr. Mass founded ***J. Andrew Associates, Inc.***, a professional Cost Reduction and Purchasing Consulting firm which specializes in negotiating savings for clients in multitudes of areas.

He has worked for several industry leading corporations such as Service Corporation International, Guardian Industries Corp, and Team Management. During his tenure with these companies, he has served as Purchasing Manager, Manager of Glass Raw Materials, Financial Analyst and Controller. Having worked in Service, Manufacturing, and Consulting, Mr. Mass has developed Best Practice Purchasing Skills which cross many industries. As a result, Mr. Mass has become highly competent in business negotiations, supplier certification, customer service and most importantly, ***the reduction of expenses.***

Jason A. Mass, C.P. M., CEP
Founder and Managing Director
Houston, Texas
(281) 213-9910
email: jmass@sevenutility.com

LETTER OF AUTHORIZATION FOR THE REQUEST OF HISTORICAL USAGE INFORMATION

Date: _____ Expiration Date: _____

LIST TDU (List TDU's that apply to request)

___ TXU (800-666-3406 Fax) ___ CenterPoint (713-207-9054 Fax)
___ AEP (361-880-6027 Fax) ___ TNMP (972-318-0138 Fax)

Please accept this letter as a formal request and authorization for the above referenced Distribution Company (TDU) to release energy usage data, including kWh, kVA or KW, and interval data (if applicable) at the following location(s) to **INFO@SEVENUTILITY.COM**. This information request shall be limited to no more than the most recent 12-month period of service.

If an attachment is used, please use a separate attachment per TDSP with the ESID's that is specific to a TDSP. TDSP will reject if ESID's are submitted that are not associated with their territory.

<u>Service Address</u>	<u>ESI Number (found on bill)</u>

Please forward usage and load information in electronic (Microsoft Excel) format to:

E-mail: info@sevenutility.com, mbabich@sevenutility.com

AUTHORIZATION

I affirm that I have the authority to make and sign this request on behalf of my company for all ESID's that are associated with this request.

(Signature)

(Legal Company -Include any DBA)

(Name, printed)

(Billing Street Address)

(Title)

(City, State, Zip Code)

(Email Address)

(Telephone Number)

(Federal Tax ID Number or Social Security Number)

(Fax Number)

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Utility Management Consultants, Ltd.

This agreement is entered into on the ____ day of _____ 2008, by and between Seven – Utility Management Consultants, Ltd., with a place of business at 12300 Dundee Ct, Suite 215, Cypress, TX 77429 (“SUMC”), and _____, with a place of business at _____ (“CLIENT”).

WHEREAS SUMC has developed certain proprietary methods for examining utility expenses for their customers and has entered into certain business arrangements with third parties, which allow SUMC to offer these customers favorable utility arrangements.

WHEREAS CLIENT owns and/or operates a _____ (type of business), and desires to have SUMC examine its utility expenses and make certain favorable utility arrangements available to CLIENT.

THEREFORE, CLIENT hereby engages SUMC to perform expense reduction analysis and make written savings recommendations in the following areas:

Electricity (initial) _____	Natural Gas (initial) _____
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(1) In consideration for providing its proprietary methods to CLIENT, CLIENT hereby authorizes SUMC to represent CLIENT in obtaining energy supply offers, evaluating offers, and assisting in contract negotiations or otherwise advising on energy related matters (collectively the “Services”). CLIENT hereby agrees that during the term of this agreement, SUMC shall be the exclusive provider of the Services to CLIENT. All utility service providers (“Providers”) are hereby requested to forward all offers, communications and correspondence concerning CLIENT to SUMC. This agreement shall be effective for a period of six months after the date of this agreement, and SUMC shall have the option to renew the agreement during the term of any service agreement between CLIENT and a Provider. Client agrees not to use our recommendations and work product to negotiate with Energy Providers.

(2) SUMC will perform all services required to analyze the above indicated expense areas and submit written recommendation(s) that will enable CLIENT to realize savings in those areas. Regardless of which Provider CLIENT chooses, a fee is paid by Provider to SUMC. SUMC does not invoice client for its Services.

(3) SUMC will have access to the appropriate accounting records of CLIENT for the purpose of initial analysis and subsequent follow-up, subject to normal confidentiality requirements of the CLIENT. SUMC will also have access to current suppliers. SUMC acknowledges the confidentiality of all CLIENT information received during the analysis and agrees not to disclose such information unless so authorized by CLIENT.

(4) In performing the Services, SUMC shall act as an independent contractor and have control of the method and the manner the Services are performed. SUMC is authorized to contract with others to assist in the performance of the Services.

Client: _____ **Seven – Utility Management Consultants, Ltd.**

By: _____ By: _____

Printed Name: _____ Printed Name: _____

Title: _____ Title: _____

Date: _____ Date: _____



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Energy Volatility

With prices this high, it has never been more important to properly analyze this expense, and lock in your pricing when the market is at its lowest. **Let our highly experienced Energy Consultants custom fit a solution for your business.**

Natural Gas and Energy rates are currently at a ~28 month low. Many clients feel that this now is the time to lock in long-term pricing have their energy portfolio properly managed.

No one who works in the industry has seen high price swings at this level in their lifetimes. Please see the NYMEX chart below. In June of 2007 prices were trading around \$8.50. In July of 2008 prices jumped to over \$13.50! In less than a few months the market has dropped back down to the ~\$6.75 to \$7.00 range. Prices are anticipated to rise again before end of the year so now is a great time to take advantage of this temporary pullback on pricing.

This market greatly affects your bottom line. The time is right to utilize a **Professional Consulting Firm** to minimize your exposure.

By professionally negotiating your Contracts now, we can ensure that your future pricing will be **AT OR BELOW CURRENT MARKET LEVELS** and will not increase with rising Energy costs.



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