

**CLIENT NAME - PENNSYLVANIA
ELECTRICITY COST SAVINGS ANALYSIS - JULY 8, 2011**

PECO Price to Compare Effective July 1, 2011 through September 30, 2011

| Business & Street Lighting Rate Classes | Average Price to Compare (cents/kWh) ⁽¹⁾ (A) = (B) + (C) + (D) |
|-----------------------------------------|---------------------------------------------------------------------------------|
| General Service (GS) | 10.32 |

PECO Price to Compare Effective October 1, 2011 through December 31, 2011

| Business & Street Lighting Rate Classes | Average Price to Compare (cents/kWh) ⁽¹⁾ (A) = (B) + (C) + (D) |
|-----------------------------------------|---------------------------------------------------------------------------------|
| General Service (GS) | 10.92 |

I. Notes & Recommendations:

You are currently receiving electricity delivery and supply services from PECO. PECO's energy supply rates have increased drastically since the rate caps went away at the beginning of 2011. You are now exposed to fluctuations in electricity market prices. Typically, the summer rates are higher than winter rates due to increased demand. The price to compare figures in this analysis are obtained from the published supply rates on the PECO website.

We recommend locking in at least a 12 month fixed rate contract with XYZ Energy. This will provide you immediate savings. The longer terms also offer immediate savings as well as longer term price protection and budget certainty.

II. Pricing

| Fixed Price Analysis | | | | | | | |
|------------------------------|----------------------|---------------------|--------------------|---------------------|--------------------|------------------------|--|
| Current Provider | TDSP Delivery Charge | Fixed Energy Charge | Gross Receipts Tax | Total Supply Charge | Annual Usage (kWh) | Estimated Annual Spend | |
| PECO - Utility Rate | Standard | \$ 0.10620 | Included | \$ 0.10620 | 938,656 | \$ 99,685.27 | |
| ABC Energy - 12 Month | Standard | \$ 0.08528 | \$ 0.00535 | \$ 0.09063 | 938,656 | \$ 85,067.63 | |
| ABC Energy - 24 Month | Standard | \$ 0.08838 | \$ 0.00554 | \$ 0.09392 | 938,656 | \$ 88,159.91 | |
| ABC Energy - 36 Month | Standard | \$ 0.09191 | \$ 0.00576 | \$ 0.09767 | 938,656 | \$ 91,681.12 | |
| DEF Energy - 12 Month | Standard | \$ 0.08498 | \$ 0.00533 | \$ 0.09031 | 938,656 | \$ 84,768.38 | |
| DEF Energy - 24 Month | Standard | \$ 0.08672 | \$ 0.00544 | \$ 0.09216 | 938,656 | \$ 86,504.04 | |
| DEF Energy - 36 Month | Standard | \$ 0.09124 | \$ 0.00572 | \$ 0.09696 | 938,656 | \$ 91,012.79 | |
| GHI Energy - 12 Month | Standard | \$ 0.08515 | \$ 0.00534 | \$ 0.09049 | 938,656 | \$ 84,937.95 | |
| GHI Energy - 24 Month | Standard | \$ 0.08828 | \$ 0.00554 | \$ 0.09382 | 938,656 | \$ 88,060.16 | |
| GHI Energy - 36 Month | Standard | \$ 0.09348 | \$ 0.00586 | \$ 0.09934 | 938,656 | \$ 93,247.21 | |
| XYZ Energy - 12 Month | Standard | \$ 0.08270 | \$ 0.00519 | \$ 0.08789 | 938,656 | \$ 82,494.05 | |
| XYZ Energy - 24 Month | Standard | \$ 0.08520 | \$ 0.00534 | \$ 0.09054 | 938,656 | \$ 84,987.83 | |
| XYZ Energy - 36 Month | Standard | \$ 0.08870 | \$ 0.00556 | \$ 0.09426 | 938,656 | \$ 88,479.11 | |
| JKL Energy - 12 Month | Standard | \$ 0.08463 | \$ 0.00531 | \$ 0.08994 | 938,656 | \$ 84,419.25 | |
| JKL Energy - 24 Month | Standard | \$ 0.08771 | \$ 0.00550 | \$ 0.09321 | 938,656 | \$ 87,491.58 | |
| JKL Energy - 36 Month | Standard | \$ 0.09228 | \$ 0.00579 | \$ 0.09807 | 938,656 | \$ 92,050.20 | |
| MNO Energy - 12 Month | Standard | \$ 0.08300 | \$ 0.00520 | \$ 0.08820 | 938,656 | \$ 82,793.31 | |
| MNO Energy - 24 Month | Standard | \$ 0.08690 | \$ 0.00545 | \$ 0.09235 | 938,656 | \$ 86,683.60 | |
| MNO Energy - 36 Month | Standard | \$ 0.09200 | \$ 0.00577 | \$ 0.09777 | 938,656 | \$ 91,770.90 | |
| Annual Savings | | | | | | \$ 17,191.21 | |
| Savings Percentage | | | | | | 17.25% | |

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